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## **HISENSE KELON ELECTRICAL HOLDINGS COMPANY LIMITED**

**海信科龍電器股份有限公司**

*(A joint stock limited company incorporated in the People's Republic of China with limited liability)*  
(Stock Code: 00921)

### **DISCLOSEABLE TRANSACTIONS SUBSCRIPTION OF WEALTH MANAGEMENT PRODUCTS**

Reference is made to the announcements of the Company dated 26 October 2016 and 7 November 2016 in respect of the First Wealth Management Agreement, the Second Wealth Management Agreement, the Third Wealth Management Agreement, the Fourth Wealth Management Agreement, the Fifth Wealth Management Agreement, the Sixth Wealth Management Agreement and the Seventh Wealth Management Agreement, pursuant to which the Company and its subsidiaries, Hisense Refrigerator and Air-conditioner Marketing Company (as subscribers), subscribed for wealth management products in the aggregate subscription amount of RMB800,000,000 (equivalent to approximately HK\$923,745,970<sup>Note 1</sup>) from the SPD Bank (as issuer).

The Board is pleased to announce that apart from the First Wealth Management Agreement, the Second Wealth Management Agreement, the Third Wealth Management Agreement, the Fourth Wealth Management Agreement, the Fifth Wealth Management Agreement, the Sixth Wealth Management Agreement and the Seventh Wealth Management Agreement, on 10 November 2016, Air-conditioner Marketing Company entered into the Eighth Wealth Management Agreement and the Ninth Wealth Management Agreement to subscribe for the Eighth Wealth Management Product and the Ninth Wealth Management Product in the respective subscription amounts of RMB60,000,000 (equivalent to approximately HK\$68,592,000<sup>Note2</sup>) and RMB100,000,000 (equivalent to approximately HK\$114,320,000<sup>Note2</sup>). Furthermore, on 14 November 2016, Air-conditioner Marketing Company entered into the Tenth Wealth Management Agreement to subscribe for the Tenth Wealth Management Product in the subscription amount of RMB40,000,000 (equivalent to approximately HK\$45,548,000<sup>Note 3</sup>).

Each of the Eighth Wealth Management Agreement, the Ninth Wealth Management Agreement and the Tenth Wealth Management Agreement by itself does not constitute discloseable transaction of the Company under Rule 14.06 of the Listing Rules. However, pursuant to Rule 14.22 of the Listing Rules, the relevant subscription amounts under the Wealth Management Agreements will be aggregated. The relevant applicable percentage ratios (defined under the Listing Rules) of the transactions under the Wealth Management Agreements, on an aggregate basis, exceed 5% but are lower than 25%. Therefore, the transactions under the Wealth Management Agreements, on an aggregate basis, constitute discloseable transactions of the Company and are subject to the reporting and announcement requirements under the Listing Rules.

Reference is made to the announcements of the Company dated 26 October 2016 and 7 November 2016 in respect of the First Wealth Management Agreement, the Second Wealth Management Agreement, the Third Wealth Management Agreement, the Fourth Wealth Management Agreement, the Fifth Wealth Management Agreement, the Sixth Wealth Management Agreement and the Seventh Wealth Management Agreement, pursuant to which the Company and its subsidiaries, Hisense Refrigerator and Air-conditioner Marketing Company (as subscribers), subscribed for wealth management products in the aggregate subscription amount of RMB800,000,000 (equivalent to approximately HK\$923,745,970<sup>Note 1</sup>) from the SPD Bank (as issuer).

The Board is pleased to announce that apart from the First Wealth Management Agreement, the Second Wealth Management Agreement, the Third Wealth Management Agreement, the Fourth Wealth Management Agreement, the Fifth Wealth Management Agreement, the Sixth Wealth Management Agreement and the Seventh Wealth Management Agreement, on 10 November 2016, Air-conditioner Marketing Company entered into the Eighth Wealth Management Agreement and the Ninth Wealth Management Agreement to subscribe for the Eighth Wealth Management Product and the Ninth Wealth Management Product in the respective subscription amounts of RMB60,000,000 (equivalent to approximately HK\$68,592,000<sup>Note2</sup>) and RMB100,000,000 (equivalent to approximately HK\$114,320,000<sup>Note2</sup>). Furthermore, on 14 November 2016, Air-conditioner Marketing Company entered into the Tenth Wealth Management Agreement to subscribe for the Tenth Wealth Management Product in the subscription amount of RMB40,000,000 (equivalent to approximately HK\$45,548,000<sup>Note 3</sup>).

### **The Eighth Wealth Management Agreement**

**(1) Subscription date:** 10 November 2016

**(2) Name of product:** “Aggressive Fortune Vehicle No.4” (財富班車進取 4 號).

**(3) Parties:** (i) The SPD Bank as issuer; and

(ii) Air-conditioner Marketing Company as subscriber.

To the best knowledge, information and belief of the Directors, the SPD Bank and its ultimate beneficial owners are not connected persons of the Company and are third parties independent of the Company and its connected persons.

**(4) Type of product:** Non-principal-guaranteed with floating return.

**(5) Risk rating of product:** Low.

**(6) Principal amount of subscription:** RMB60,000,000 (equivalent to approximately HK\$68,592,000<sup>Note2</sup>). The Board considers that the consideration for the subscription was determined on the basis of arm's length commercial terms.

**(7) Currency of subscription:** Renminbi.

**(8) Term of investment:** 180 days.

**(9) Expected return on annualised basis:** 3.75% after payment of the fees.

**(10) Investment scope of the product:** The Eighth Wealth Management Product invests in cash, treasury bonds, local treasury bonds, central bank bills, policy financial bonds, credit bonds such as short-term financing bonds, medium-term notes, subordinated debt, enterprise bonds, corporate bonds, private placement of debt financing instruments, ABS, ABN and ABS subordinated bonds which are rated "AA" or above (rated "A-" (inclusive) or above in respect of credit bonds for which the SPD Bank is the lead underwriter), non-standardized debt assets which fulfill regulatory requirements such as repurchases, interbank lending, income receipts of securities dealers, preference shares, interbank deposits, currencies funds and credit assets, placement scheme and trust scheme of securities dealers/funds/insurance companies, etc.

**(11) Payment of return on principal upon maturity:**

The principal and return will be deposited to the Air-conditioner Marketing Company's designated account on the maturity date if it is a Working Day, or on the following Working Day if the maturity date falls on a non-Working Day.

**(12) Right of early termination:**

The SPD Bank is entitled to early termination of the Eighth Wealth Management Product.

**The Ninth Wealth Management Agreement**

**(1) Subscription date:** 10 November 2016

**(2) Name of product:** “Aggressive Fortune Vehicle No.3” (財富班車進取 3 號).

**(3) Parties:** (i) The SPD Bank as issuer; and

(ii) Air-conditioner Marketing Company as subscriber.

To the best knowledge, information and belief of the Directors, the SPD Bank and its ultimate beneficial owners are not connected persons of the Company and are third parties independent of the Company and its connected persons.

**(4) Type of product:** Non-principal-guaranteed with floating return.

**(5) Risk rating of product:** Low.

**(6) Principal amount of subscription:** RMB100,000,000 (equivalent to approximately HK\$114,320,000<sup>Note2</sup>). The Board considers that the consideration for the subscription was determined on the basis of arm's length commercial terms.

**(7) Currency of subscription:** Renminbi.

**(8) Term of investment:** 90 days.

**(9) Expected return on annualised basis:** 3.75% after payment of the fees.

**(10) Investment scope of the product:**

The Ninth Wealth Management Product invests in cash, treasury bonds, local treasury bonds, central bank bills, policy financial bonds, credit bonds such as short-term financing bonds, medium-term notes, subordinated debt, enterprise bonds, corporate bonds, private placement of debt financing instruments, ABS, ABN and ABS subordinated bonds which are rated “AA” or above (rated “A-” (inclusive) or above in respect of credit bonds for which the SPD Bank is the lead underwriter), non-standardized debt assets which fulfill regulatory requirements such as repurchases, interbank lending, income receipts of securities dealers, preference shares, interbank deposits, currencies funds and credit assets, placement scheme and trust scheme of securities dealers/funds/insurance companies, etc.

**(11) Payment of return on principal upon maturity:**

The principal and return will be deposited to the Air-conditioner Marketing Company’s designated account on the maturity date if it is a Working Day, or on the following Working Day if the maturity date falls on a non-Working Day.

**(12) Right of early termination:**

The SPD Bank is entitled to early termination of the Ninth Wealth Management Product.

**The Tenth Wealth Management Agreement**

**(1) Subscription date:** 14 November 2016

**(2) Name of product:** “Aggressive Fortune Vehicle No.4” (財富班車進取 4 號).

**(3) Parties:** (i) The SPD Bank as issuer; and

(ii) Air-conditioner Marketing Company as subscriber.

To the best knowledge, information and belief of the Directors, the SPD Bank and its ultimate beneficial owners are not connected persons of the Company and are third parties independent of the Company and its connected persons.

<b>(4) Type of product:</b>	Non-principal-guaranteed with floating return.
<b>(5) Risk rating of product:</b>	Low.
<b>(6) Principal amount of subscription:</b>	RMB40,000,000 (equivalent to approximately HK\$45,548,000 <sup>Note3</sup> ). The Board considers that the consideration for the subscription was determined on the basis of arm's length commercial terms.
<b>(7) Currency of subscription:</b>	Renminbi.
<b>(8) Term of investment:</b>	181 days.
<b>(9) Expected return on annualised basis:</b>	3.75% after payment of the fees.
<b>(10) Investment scope of the product:</b>	The Tenth Wealth Management Product invests in cash, treasury bonds, local treasury bonds, central bank bills, policy financial bonds, credit bonds such as short-term financing bonds, medium-term notes, subordinated debt, enterprise bonds, corporate bonds, private placement of debt financing instruments, ABS, ABN and ABS subordinated bonds which are rated "AA" or above (rated "A-" (inclusive) or above in respect of credit bonds for which the SPD Bank is the lead underwriter), non-standardized debt assets which fulfill regulatory requirements such as repurchases, interbank lending, income receipts of securities dealers, preference shares, interbank deposits, currencies funds and credit assets, placement scheme and trust scheme of securities dealers/funds/insurance companies, etc.
<b>(11) Payment of return on principal upon maturity:</b>	The principal and return will be deposited to the Air-conditioner Marketing Company's designated account on the maturity date if it is a Working Day, or on the following Working Day if the maturity date falls on a non-Working Day.
<b>(12) Right of early termination:</b>	The SPD Bank is entitled to early termination of the Tenth Wealth Management Product.

## **REASONS AND BENEFITS FOR THE SUBSCRIPTIONS**

The subscriptions of the Eighth Wealth Management Product, the Ninth Wealth Management Product and the Tenth Wealth Management Product are made from the idle self-owned funds of the Group and such utilisation of idle self-owned funds for entrusted wealth management is beneficial for enhancing efficiency of use of idle self-owned funds of the Group and would not affect the daily operation and the principal business development of the Group and will not adversely affect the interests of medium and small investors of the Company.

The Board considers that the subscriptions of the Eighth Wealth Management Product, the Ninth Wealth Management Product and the Tenth Wealth Management Product are on normal commercial terms, fair and reasonable, and in the interests of the Company and Shareholders as a whole.

## **IMPLICATION OF THE LISTING RULES**

Each of the Eighth Wealth Management Agreement, the Ninth Wealth Management Agreement and the Tenth Wealth Management Agreement by itself does not constitute discloseable transaction of the Company under Rule 14.06 of the Listing Rules. However, pursuant to Rule 14.22 of the Listing Rules, the relevant subscription amounts under the Wealth Management Agreements will be aggregated. The relevant applicable percentage ratios (defined under the Listing Rules) of the transactions under the Wealth Management Agreements, on an aggregate basis, exceed 5% but are lower than 25%. Therefore, the transactions under the Wealth Management Agreements, on an aggregate basis, constitute discloseable transactions of the Company and are subject to the reporting and announcement requirements under the Listing Rules.

## **INFORMATION OF THE COMPANY AND THE SPD BANK**

### *The Company*

The Company is principally engaged in the manufacture and sales of refrigerators and air-conditioners.

### *The SPD Bank*

The SPD Bank is a licensed bank incorporated under the laws of the PRC. The principal businesses of the SPD Bank include the provision of corporate and retail services, capital operation, investment banking, assets management, trust and financial leasing as well as other financial services.

## **DEFINITIONS**

In this announcement, unless the context requires otherwise, the following terms have the meanings set out below:

<b>“Air-conditioner Marketing Company”</b>	Qingdao Hisense Air-conditioner Marketing Co., Ltd. (青島海信空調營銷股份有限公司), a subsidiary of the Company;
<b>“Board”</b>	the board of directors of the Company;
<b>“Company”</b>	Hisense Kelon Electrical Holdings Company Limited, a company incorporated in the PRC with limited liabilities, whose shares are listed on the main board of the Hong Kong Stock Exchange and the Shenzhen Stock Exchange;
<b>“connected person(s)”</b>	has the meaning ascribed to it under the Listing Rules;
<b>“Director(s)”</b>	the director(s) of the Company;
<b>“Eighth Wealth Management Agreement”</b>	the wealth management agreement entered into between Air-conditioner Marketing Company and the SPD Bank on 10 November 2016 in relation to the subscription of the Eighth Wealth Management Product;
<b>“Eighth Wealth Management Product”</b>	“Aggressive Fortune Vehicle No.4” (財富班車進取 4 號), a wealth management product issued by the SPD Bank, the major terms of which are summarised in this announcement;
<b>“Fifth Wealth Management Agreement”</b>	the wealth management agreement entered into between Air-conditioner Marketing Company and the SPD Bank on 26 October 2016 in relation to the subscription of wealth management product, the particulars of which are disclosed in the announcement of the Company dated 26 October 2016;
<b>“First Wealth Management Agreement”</b>	the wealth management agreement entered into between the Company and the SPD Bank on 30 June 2016 in relation to the subscription of wealth management product, the particulars of which are disclosed in the announcement of the Company dated 26 October 2016;
<b>“Fourth Wealth</b>	the wealth management agreement entered into between

<b>Management Agreement”</b>	Air-conditioner Marketing Company and the SPD Bank on 25 October 2016 in relation to the subscription of wealth management product, the particulars of which are disclosed in the announcement of the Company dated 26 October 2016;
<b>“Group”</b>	the Company and its subsidiaries;
<b>“Hisense Refrigerator”</b>	Guangdong Hisense Refrigerator Marketing Co., Ltd. (廣東海信冰箱營銷股份有限公司), a subsidiary of the Company;
<b>“HK\$”</b>	Hong Kong dollars, the lawful currency of Hong Kong;
<b>“Hong Kong”</b>	the Hong Kong Special Administrative Region of the People’s Republic of China;
<b>“Hong Kong Stock Exchange”</b>	The Stock Exchange of Hong Kong Limited;
<b>“Listing Rules”</b>	the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange;
<b>“Ninth Wealth Management Agreement”</b>	the wealth management agreement entered into between Air-conditioner Marketing Company and the SPD Bank on 10 November 2016 in relation to the subscription of the Ninth Wealth Management Product;
<b>“Ninth Wealth Management Product”</b>	“Aggressive Fortune Vehicle No.3” (財富班車進取 3 號), a wealth management product issued by the SPD Bank, the major terms of which are summarised in this announcement;
<b>“PRC”</b>	the People’s Republic of China, which for the purposes of this announcement, excludes Hong Kong, the Macau Special Administrative Region of the People’s Republic of China and Taiwan;
<b>“Renminbi” or “RMB”</b>	the lawful currency of the PRC;
<b>“Second Wealth Management Agreement”</b>	the wealth management agreement entered into between Hisense Refrigerator and the SPD Bank on 30 June 2016 in relation to the subscription of wealth management product, the

particulars of which are disclosed in the announcement of the Company dated 26 October 2016;

**“Seventh Wealth Management Agreement”**

the wealth management agreement entered into between Air-conditioner Marketing Company and the SPD Bank on 7 November 2016 in relation to the subscription of wealth management product, the particulars of which are disclosed in the announcement of the Company dated 7 November 2016;

**“Shareholder(s)”**

the shareholder(s) of the Company;

**“Sixth Wealth Management Agreement”**

the wealth management agreement entered into between Hisense Refrigerator and the SPD Bank on 7 November 2016 in relation to the subscription of wealth management product, the particulars of which are disclosed in the announcement of the Company dated 7 November 2016;

**“SPD Bank”**

Shanghai Pudong Development Bank Co., Ltd. (上海浦東發展銀行), a bank incorporated under the laws of the PRC;

**“Tenth Wealth Management Agreement”**

the wealth management agreement entered into between Air-conditioner Marketing Company and the SPD Bank on 14 November 2016 in relation to the subscription of the Tenth Wealth Management Product;

**“Tenth Wealth Management Product”**

“Aggressive Fortune Vehicle No.4” (財富班車進取 4 號), a wealth management product issued by the SPD Bank, the major terms of which are summarised in this announcement;

**“Third Wealth Management Agreement”**

the wealth management agreement entered into between Air-conditioner Marketing Company and the SPD Bank on 9 September 2016 in relation to the subscription of wealth management product, the particulars of which are disclosed in the announcement of the Company dated 26 October 2016;

**“Wealth Management Agreements”**

collectively, the First Wealth Management Agreement, the Second Wealth Management Agreement, the Third Wealth Management Agreement, the Fourth Wealth Management Agreement, the Fifth Wealth Management Agreement, the Sixth Wealth Management Agreement, the Seventh Wealth

Management Agreement, the Eighth Wealth Management Agreement, the Ninth Wealth Management Agreement and the Tenth Wealth Management Agreement;

**“Working Day”**

days on which the SPD Bank is generally open for business, other than Saturday, Sunday (except days on which open for business due to adjustment of Chinese holidays) or any other statutory holidays in the PRC; and

**“%”**

per cent.

*Notes:*

1. *This amount is an aggregation of the HK\$ amounts converted from RMB at the exchange rates that were used in the announcements of the Company dated 26 October 2016 and 7 November 2016. The conversions were for the purpose of illustration only. No representation is made that any amount in HK\$ or RMB could have been or could be converted at the relevant dates at the above rate or at any other rates or at all.*
2. *This amount has been converted from RMB into HK\$ at an exchange rate of RMB1 to HK\$1.1432 for the purpose of illustration only. No representation is made that any amount in HK\$ or RMB could have been or could be converted at the relevant dates at the above rate or at any other rates or at all.*
3. *This amount has been converted from RMB into HK\$ at an exchange rate of RMB1 to HK\$1.1387 for the purpose of illustration only. No representation is made that any amount in HK\$ or RMB could have been or could be converted at the relevant dates at the above rate or at any other rates or at all.*

By order of the Board of  
**Hisense Kelon Electrical Holdings Company Limited**  
**Tang Ye Guo**  
Chairman

*Foshan City, Guangdong, the PRC, 14 November 2016*

*As at the date of this announcement, the Company’s directors are Mr. Tang Ye Guo, Mr. Liu Hong Xin, Mr. Lin Lan, Mr. Dai Hui Zhong, Mr. Jia Shao Qian and Mr. Wang Yun Li; and the Company’s independent non-executive directors are Mr. Xu Xiang Yi, Mr. Wang Xin Yu and Mr. Wang Ai Guo.*